



Negotiation Tactics

Lori Ryan

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Jennie and chad face love, adventure, and a lot more danger than they bargained for in this heart wrenching story of second chances. Jennie Evans' heart broke when she lost her high school sweetheart and husband just after college graduation and she has no interest in trying to heal it. She's built a good life with friends she loves and a job she can finally feel proud of. Chad Thompson couldn't be more different than Jennie. He wants love. He wants the whole deal: marriage, children, and forever with the woman he loves. It's just too bad that the woman he loves can't give her heart to him. When Jennie and Chad's friends scheme to bring them together, she lands in trouble and turns to the only man who's ever made her forget her husband, the one man she wants to avoid. Chad knows he can keep Jennie safe, but can he protect his heart in the process? Negotiation Tactics is book three of the Sutton Capital Series, but it can be read as a stand-alone book.

Negotiation Tactics Details

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From Reader Review Negotiation Tactics for online ebook

Jacob Proffitt says

An outstanding finish for an otherwise mediocre series. I've been looking forward to Jennie and Chad since we met them peripherally in the first book. Ryan didn't disappoint. Chad is exactly as lovely as I thought he'd be—and more patient than I thought I could still find attractive. He manages to maintain his patience without turning passive or becoming limp or needy. There were times when I wished Jennie would get over herself, but it wasn't so extreme that I actually lost patience (or sympathy) with her.

Plus, they both felt right for both their age and experience/responsibilities (yeah, for the first time in the series I didn't have to do any editing in my head).

And, finally, this is the first where the suspense elements didn't feel a bit slap-dash but were fully integrated into the story. I particularly liked how prepared Chad was to look after Jennie as she fell under threat. There's just something about a big, strong, protective, well-prepared man that is unbelievably endearing.

So yeah, my favorite in the series and well worth getting to.

A note about Steamy: this one was more in line with my normal steam tolerance. There were two longer explicit scenes and one or two smaller, almost perfunctory ones (which they needed to be and which was integral to the story). Indeed, all the explicit scenes were tied into the emotional arc in a fully organic way that made them more than merely ornamental or fan service. Very nicely done.

Candy Laine says

Chad came home from the military with a lot of emotional baggage, but his cousin and best friend made sure that he did not shut them out. Then he slid back into the civilian life, taking on the security of their company. He was a big, beefy man, who no one would take liberties with... no one but Jennie. She is frivolous, calls him all kinds of nicknames, and laughs when she gets a raise out of him. Chad loves it, and he loves her, but he also knows her deepest secret. He knows that she is never going to be able to love him back and so he keeps his distance.

Then the two of them end up undercover on an assignment in a honeymoon resort for two weeks. This changes their relationship for ever. Plus it puts them in danger as they discover a money laundering scheme. With crooked federal agents trying to kill them, Chad gets into action and makes them disappear off the grid. What no one expects is that Jennie is now pregnant with Chad's baby. She is struggling with her own personal demons and can't tell Chad, who manages to guess and feels his heart will break. Can they ever get past the crisis? Or will they die before things can be set right?

Ann says

Bk 3 - Not a bad story, just didn't care for it. The main couple (Chad/Jennie) don't get together until around the 85% mark. Not a good sign. Jennie is still in love with her ex-husband 4 yrs after his death and dealing

with guilt. This reveal came as somewhat of a surprise since Chad/Jennie have been having eye sex with each other since bk 1 and Chad has been in love with Jennie since the beginning (bk 1-Legal Ease). After some hot sex and Jennie getting pregnant she still resisted Chad. Another strike. After watching this relationship build from bk 1 and then to have Jennie have very little feelings for Chad in this bk until near the end just didn't do it for me. I'd give this one a pass.

Sharon Rudolph says

This was the best book in the series! I absolutely love the storyline and the characters. The book made me laugh and cry. I love how characters from each previous book was in this one so that you could catch up with all their storylines. This has been a wonderful series.

Lynn Mullan says

Enjoyable read.

Again, needs better editing.

Shaly says

Well I thought this would be stupid since I've always found Jennie's character quite annoying, I never cared for her. This wasn't stupid at all, it was more sad then anything else because instead of the chirpy happy go lucky Jennie we've been getting in other books, we get the real Jennie here. The one who was hurting and missing her deceased husband so bad that she just could not move on or rather would not allow herself to move on, even with someone as loving and caring as Chad.

Some may find that after five years, she should have moved on but its not that easy to move on from the love of your life. I felt so bad for her, felt her pain and even though she had a huge sense of misplaced guilt, it was still so sad to see her struggling so.

Overall this was really moving and while I enjoyed the whole money laundering dangerous aspect to this read, I actually enjoyed seeing Jennie come into her own even more!

Maggie2u says

Loved it

You can't help falling in love with Chad. He is the best. Sexy, strong, and loyal to the core. I absolutely loved everything about this book and I literally couldn't put it down and I didn't. On to the next!

Sandra Bain says

Enjoyed this book however found a couple of things that bothered me... like

1. Jen used Evans as a last name... should the Evans' home not be the sight of the arson... how would those dumb arsonists figure out her maiden name... and there was even a bit of foreshadowing to suggest it might happen that way.

2. Chad, why use a condom when you've already impregnated Jen? Story line suggests you both were sexual inactive.

Hate to be picky but there were a few pieces of the story that could have been cleaned up with better editing!!

Jen_C says

I usually write short & sweet reviews because I am not as eloquent as other reviewers, but I was given the opportunity to read an advance copy of this book so here goes my attempt to do it justice.

I have read all the previous books in the Sutton Capital series and really loved them so I eagerly anticipated Chad & Jennie's story. I got the book and dived in. The opening chapter was so awesome. It *totally* hooked me. Jennie is this short little spitfire and she gets into a sticky situation & has to call on Chad for help. Loved it. You immediately get a glimpse of the attraction and connection that simmers between them. Now to be honest, I totally expected this book to go a different direction. I was prepared to love Jennie and thought they would bicker back & forth until they gave in to the attraction, but the story instead deals with Jennie's issues since losing her husband. (What? Who knew?) She married her high school sweetheart & tragically lost him soon after college graduation. I get why that hurt, but I was completely stumped as to why she was so closed off to love and *so* adamant that she could not love again. Throughout the book, I got so frustrated by her and her attitude when Chad was so awesome with her that I wanted to slap her. I even hated her for a brief moment because of how she treats Chad at one important point. I guess that is one reason the story is so great; even frustrated, I *never* wanted to stop reading because I was so invested. Finished at 2:45 a.m.

Anyway, Jack & Andrew decide to give this couple a little shove (*since everyone around them knows they are attracted to each other*) & send them undercover to investigate a honeymooner's resort. We get to see that Chad is a bit of a neat freak & Jennie has a fear of the fishes in the water. Sparks fly & their chemistry explodes. Their game of truth or dare was fun, heartbreakingly & HOT - you will find out the significance of mountains & battery-operated panties. They get in to a bit of trouble at the resort & end up on the run together so Chad can keep her safe. There is so much angst and turmoil as unexpected consequences arise and Jennie **finally** comes to terms with her husband's death. You will run the through every emotion in this book. I laughed, scoffed, snorted, got teary, got worked up, angry, turned on and then sighed and said AW. I totally recommend this book.

Jenny to Chad "Listen, Hulk, I'd love to have a slumber party and braid each other's hair and all that, but that's not happening tonight. I'm too tired. You need to go." Love their dialogue!

I received an advanced copy in exchange for an honest review.

Diane Heath says

This was my favorite of the Sutton series this far.

LaFleurBleue says

This was my favorite book in the series.

It was really laden with emotions, from both lead characters. I was expecting to think some time that the heroine should have way overcome her previous husband's death and that now she should be able to start anew, but every time she went backwards I understood and accepted it without much difficulty. The hero's reactions were honestly fantastic, full of understanding, though never weak.

I also really enjoyed how the suspense part was fully linked with the remainder of the plot in this book, it felt much more natural and really better, especially than the 2nd book.

My small qualms: at the beginning, the hero stands 6 feet 3, later on when facing a nurse, he's only 6 feet and a half, well he just went through a big trauma, so he might stoop however it did not feel so, more like editing mistake. And there were a few sex scenes in the middle of the book that seemed awfully strange and not consistent with either character's personality and behavior. Honestly I wondered whether those were added because the author, or some early readers, thought it would be too long without any sexy scenes otherwise. But in my opinion, that would have been much better, as I really did not get those.

CJ says

Jen is a wonderful women, but her head wasn't on straight for a good portion of the book. I was glad to see she finally woke up to the love she already had. Chad is a catch any woman would be proud of and his heart is such a loving and forgiving one.

Lisa says

I love this series! I couldn't wait to read about Jennie and Chad.

Jennie and Chad definitely had chemistry, but Jennie is held back because she thinks she can never love again, and Chad can see her pain. They are forced to spend time together for business and their story unfolds.

This story had me hooked from the beginning. I loved both Jennie and Chad. I also loved reading about our other favorite characters from this series.

The story is heartwarming, emotional, sexy and suspenseful. I couldn't put it down. I adore this series and the way Lori Ryan writes. I can't wait to read more of her work.

A definite must read!

Clementine says

I loved Chad and felt that he deserved better than Jennie. To her he is the ultimate rebound guy, she is in lust not love with him.

Their relationship feels too one sided to me.

Dorel says

This is the 4th book I read by Lori Ryan. I liked the hot & steamy scenes. I liked what Jack & Andrew did for Chad & Jennie. I'm sorry this story line was too slow & kind of boring. I wish Chad & Jennie was more interested & not so boring.
