



# Turning Points at Trial: Great Lawyers Share Secrets, Strategies and Skills

*Shane Read*

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## Turning Points at Trial: Great Lawyers Share Secrets, Strategies and Skills Shane Read

Thirteen of the greatest lawyers in the country, such as Robert S. Bennett, Alan Dershowitz, Mark Lanier, Bryan Stevenson, and Tom Girardi share with you the powerful secrets from their most interesting cases, from depositions to trials to appeals. Lawyers can apply these techniques immediately in their practice. Non lawyers will get a front row seat to these fascinating lawyers and the turning points in their most intriguing cases. There are also 447 tips summarized in chapter checklists. Leaders of the best litigation organizations and judges have called Turning Points the best trial advocacy book. In addition, the book's website has related audio and video clips that enhance the lessons that are taught. Today's most successful lawyers benefit from the wisdom described in this book and now you can too. The book is divided into seven parts: opening statement, direct examination, cross-examination, cross-examination of the expert witness, closing argument, deposition, and appellate oral argument. In each part, there are chapters that profile an attorney famous for his or her skills and an analysis of court transcripts where that skill was displayed. For example, chapter one features Mark Lanier, who has achieved nationally recognized record-setting jury awards. Lanier candidly reveals his strategies and secrets for creating a spellbinding opening statement. The author, an accomplished trial attorney and highly acclaimed teacher, then extensively analyzes a court transcript from one of Lanier's famous trials so you can learn the building blocks for an opening statement and apply Lanier's techniques at your next trial. At the end of the chapter, there is a checklist that summarizes Lanier's tips. Other chapters feature highly acclaimed lawyers such as Alan Dershowitz who explains the key to a successful cross-examination and Lisa Blatt, the woman with the most appearances before the U.S. Supreme Court, who shares her secrets for a successful oral argument. In short, this book will teach you everything you need to know from deposition to trial to appellate oral advocacy from the finest lawyers in the USA.

## Turning Points at Trial: Great Lawyers Share Secrets, Strategies and Skills Details

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